



DELIVERING INNOVATION
TO THE WARFIGHTER

Department of the

NAVY

SBIR/STTR
PROGRAMS

Execution Aligned to Mission Requirements

Federal SBIR/STTR Programs

Small Business Administration (SBA)

| | | |
|-------|-----|------|
| USDA* | ED | EPA |
| DOC | HHS | NASA |
| DoD | DHS | NSF* |
| DOE* | DOT | |

Department of Defense (DoD)

| | | |
|------------|-------|---------|
| Army | DARPA | DTRA |
| DON | DHA | USSOCOM |
| Air Force | DMEA | OSD |
| CBD | MDA | NGA |

DoD = \$3.1B Annually

Know the Customer

Grants*

Accomplish a public purpose, advance a national objective, address a public problem, or stimulate a particular activity desired by the awarding Agency

Contracts

Procure goods and services that will be of direct benefit to the government

America's Seed Fund

How to Participate

1

About SBIR and STTR: Learn How the Program Works

<https://www.sbir.gov/>

2

Get Started: How to Apply, Determine Eligibility

<https://www.sbir.gov/apply>

All Participating Federal Agencies

Find topics and funding opportunities for all participating federal agencies

<https://www.sbir.gov/topics>

Learn and follow proposal development guidelines and instructions for all participating Federal Agencies

<https://www.sbir.gov/participating-agencies>

3

Department of Defense (DoD)

Research DoD focused Topics Consistent with your Business Strategy

<https://www.dodsbirsttr.mil/topics-app/>

Use DoD Templates and Submit Proposal that Meets Topic Need

<https://www.dodsbirsttr.mil/submissions/login>

4

Use Navy-specific templates and forms available at:

https://www.navysbir.com/links_forms.htm

FY25 Accomplishments

- New solicitation schedule
- Reduced solicitation instructions
- Automated Foreign Disclosure Form
- Increase collaboration across DoD

FY26 Initiatives

- Continue to identify and reduce barriers to entry
- Create Phase III Guidebook
- Incorporate changes resulting from reauthorization
- Improve solicitation portal
- Create Transition Execution Board
- Standardize data collection and reporting
- Legislative Proposals:
 - \$5M Phase II
 - STTR Direct to Phase II authority
 - 3rd Phase II award

DoD Solicitation Schedule

| FY2026 Announcement Period | | | |
|----------------------------|------------------|--------------|--------------|
| Solicitation Cycle | Pre-Release Date | Open Date | Close Date |
| Release 1 | Oct 1, 2025 | Oct 22, 2025 | Nov 19, 2025 |
| Release 2 | Nov 5, 2025 | Dec 3, 2025 | Jan 7, 2026 |
| Release 3 | Dec 3, 2025 | Jan 7, 2026 | Feb 4, 2026 |
| Release 4 | Jan 7, 2026 | Jan 28, 2026 | Feb 25, 2026 |
| Release 5 | Feb 4, 2026 | Feb 25, 2026 | Mar 25, 2026 |
| Release 6 | Mar 4, 2026 | Mar 25, 2026 | Apr 22, 2026 |
| Release 7 | Apr 1, 2026 | Apr 22, 2026 | May 20, 2026 |
| Release 8 | May 6, 2026 | May 27, 2026 | Jun 24, 2026 |
| Release 9 | Jun 3, 2026 | Jun 24, 2026 | Jul 22, 2026 |
| Release 10 | Jul 1, 2026 | Jul 22, 2026 | Aug 19, 2026 |
| Release 11 | Aug 5, 2026 | Aug 26, 2026 | Sep 23, 2026 |
| Release 12 | Sep 2, 2026 | Sep 23, 2026 | Oct 21, 2026 |

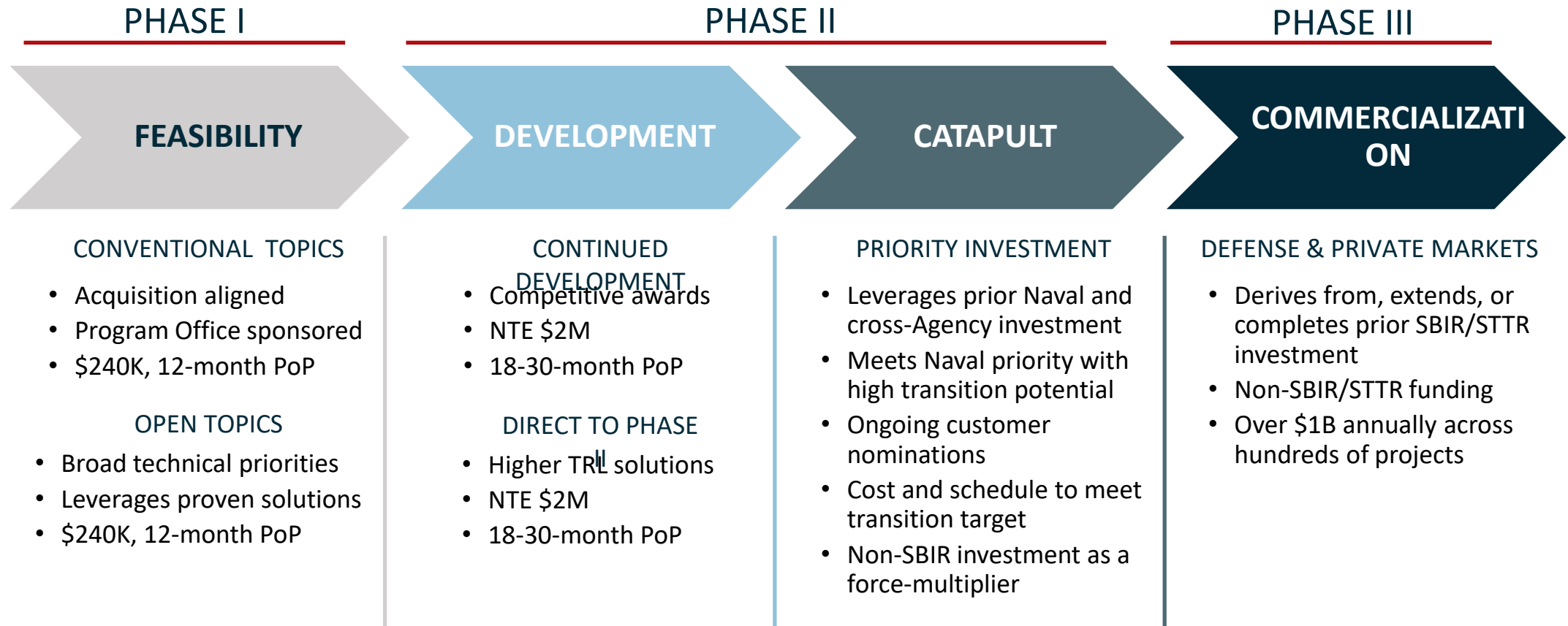
Key Points

- Opportunity for SBIR and STTR in each release
- BAA and CSO in each release
- **Pre-Release** allows for direct Q&A between industry and the topic technical point of contact (TPOC)
- **Open** is the period when proposals are submitted; all Q&A is now public
- Use templates and submit proposal that meets the stated topic need
- **Close** occurs at 12 PM ET; proposals must be submitted/certified in full by the proposer before this time

DoD BAA and CSO Details:

<https://www.dodsbirsttr.mil/submissions/login>

Execution Aligned to Mission Requirements



Navy Catapult

Navy Catapult

Leverages prior SBIR investment to accelerate technology development to meet Naval priorities with a 2nd Phase II award.

Process

Nomination

Naval customer submits project nomination

Approval

Systems Command SBIR Program Office and SBA (if funding waiver required) make funding decision

Request for Proposal

Government issues request for proposal

Proposal

Firms develops and submits Phase II proposal via DISP

Evaluation and Negotiations

Naval customer evaluates proposal in accordance with RFP; Contracting Officer negotiates with firm

Award

Contracting Officer awards contract

Advantages

- Schedule flexibility to support transition target
- Contracting mechanisms tailored to meet technical requirements
- Potential of additional non-SBIR funding to amplify impact
- Transition end-point with support from Sponsoring organization

FY24 Portfolio

- 188 active agreements (21% leverage cross-Agency investment)
- \$248M SBIR/STTR, \$63M matching funds
- 69 new FY24 awards (valued from \$1.7M to \$13M)

Eligibility

- Meet eligibility requirements for the SBIR and STTR programs
- Are eligible to receive an initial or second Phase II on a prior award

Cross-Agency Collaboration

Naval sponsors may nominate Catapult projects from the entire DoD and Federal SBIR/STTR portfolio.

Making Transition Our Priority

Navy Funded Transition Support Programs for Our Awardees

| | Navy STP* | DON-SEC | NAVY Launch* | Private Capital Forum |
|--------------|------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| What it is | Commercialization, transition, and professional assistance. | Connections to the DoD experimentation community to test innovative solutions. | Education, acceleration, and scaling services to succeed beyond traditional defense markets. | Education, connection, and engagement with private capital sources. |
| How it helps | Supports transition of technology through business mentoring, education, and networking. | Full spectrum of end-to-end facilitation, mentoring, and training in all aspects of experimentation. | Prioritize markets, explore private funding, customer discovery, and engage for new growth. | Clearer understanding of fundability, actionable strategies, and direct connections to capital partners. |
| | www.navystp.com | www.navysbir.com/sec | www.navysbir.com/programs/navylaunch | www.navysbir.com/programs/navylaunch |

*annual cohort models

Why the SBIR/STTR Programs?

Federal government investment in your solution – giving you the freedom to run your business according to your vision, develop your technology, and chart a path toward commercialization.

- Source of non-dilutive funding
- Retention of intellectual property rights
- Cooperative R&D partnership with a nonprofit research institution (STTR)
- Phase III sole source authority
- Validation of technology
- Technical and business assistance

Department of the
NAVY
SBIR/STTR
PROGRAMS

Stay in Touch!



navysbir.com



navy-sbir-sttr@navy.mil



[linkedin.com/company/donsbir](https://www.linkedin.com/company/donsbir)



[@donsbir](https://twitter.com/donsbir)

Don't miss our next
Office Hours!
Virtual Event

Last Wednesday
Every Month

Register Today!

www.NavySBIR.com